

orian

COMPANY PROFILE

We build the software your business runs on.

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WHAT'S INSIDE

Table of Contents

<p>01 About Oriantec</p> <hr/> <p>02 Vision, Mission & Values</p> <hr/> <p>03 What We Offer</p> <hr/> <p>04 Orian HMS: Key Capabilities</p> <hr/> <p>05 The Problem We Solve</p> <hr/>	<p>06 Why Oriantec</p> <hr/> <p>07 Client Engagement Model</p> <hr/> <p>08 Our Story & Founders</p> <hr/> <p>09 Selected Work</p> <hr/> <p>10 Contact Us</p> <hr/>
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Oriantec at a glance

<p>50+</p> <p>PROJECTS DELIVERED</p>	<p>2020</p> <p>BUILDING SINCE</p>	<p>100%</p> <p>IN-HOUSE TEAM</p>	<p>2</p> <p>MARKETS SERVED</p>
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One studio. Every kind of software. From AI products and ERP systems to eCommerce platforms, mobile apps and managed cloud hosting, Oriantec owns every layer of modern software, end to end. Our flagship, Orian HMS, is live in production today.

About Oriantec

Oriantec is a Sri Lanka-based technology company building practical, AI-powered software for industries that are still running on fragmented, outdated systems. Our flagship product, **Orian HMS**, brings hotel operations, guest communication and reporting into a single automated platform, with a built-in AI receptionist that works around the clock over WhatsApp.

What we do

We are a full-stack software studio. Beyond hospitality, Oriantec designs and ships AI and LLM applications, ERP systems, eCommerce platforms, mobile and web apps, and managed cloud hosting. The approach is the same across everything we build: find where an industry's existing tools fall short, and build something simpler and genuinely automated in their place.

Our story

Oriantec grew out of five years of client work. Since 2020, our team has delivered more than 50 websites and platforms for businesses in Sri Lanka and Australia, from logistics and facility services to disability care and retail. Working closely with hospitality clients, we kept meeting the same problem: hotels were running world-class properties on spreadsheets, paper logs and personal WhatsApp numbers.

So we built the answer. Dilen Sulakshana and Dineth Sulakshana formally partnered to found Oriantec and turn that experience into **Orian HMS**: a hotel management system designed for how properties actually operate today, priced for the local market, and supported by the people who wrote the code.

Founder-led, in-house, accountable. Every Oriantec project is designed, built and supported by the same small team. No outsourcing, no account-manager relay, no black boxes. When you call, you speak to the people building your product.

Vision, Mission & Values

Vision

To become the technology backbone of hospitality in South Asia and beyond: a world where every property, from a six-room guesthouse to a five-star resort, runs on intelligent software that works quietly, thinks ahead and never gets in the way of the guest.

Mission

To replace fragmented, outdated systems with one intelligent platform per industry, starting with hotels: software that automates routine work, surfaces what matters and pays for itself, built and supported end to end by a single in-house team at a price local businesses can afford.

Core values

Genuine automation

If a machine can do it reliably, a person should never have to. We automate the work, not just the record of it.

AI-native by default

Intelligence is embedded in every layer of what we build, not added as a buzzword after the fact.

Founder-led service

Clients get a direct line to the engineers building their product. Weekly demos, honest answers, fast fixes.

Long-term partnership

Software is never finished. We keep shipping, optimising and evolving alongside every client we take on.

Company structure

Oriantec is a privately held, founder-led software company based in Ragama, Sri Lanka. The company operates two arms: a **products division** led by Orian HMS, our flagship hospitality platform, and a **services division** delivering AI, web, mobile and cloud projects for clients in Sri Lanka and Australia.

What We Offer

Oriantec is one studio covering every kind of software. Orian HMS is our flagship product and the primary focus of this profile; around it sits a full-stack services practice.



Orian HMS

FLAGSHIP · LIVE

A full-stack, cloud-based hotel management system covering reservations, front desk, restaurant POS, channel management, a zero-commission booking engine, housekeeping, inventory, banquets, payroll and finance, with AI-driven guest communication over WhatsApp and an AI copilot for managers.



AI & LLM Development

Production-grade AI applications: custom assistants, retrieval over your own data, agents and automations, using the latest frontier and open-source models.



Web & Mobile Apps

Websites, web platforms, and iOS and Android applications built on a modern stack, from informational sites to fully interactive products.



ERP Systems

Custom enterprise resource planning across finance, inventory, HR and procurement, modular and built around how each business actually operates.



eCommerce & CMS

Storefronts, custom checkouts and content systems your team can actually use, with payments, multi-currency and inventory done right.



Cloud & Managed Hosting

Deployment, monitoring and managed infrastructure with 99.9% uptime, so clients never need a DevOps team of their own.



Custom Software

Internal tools, desktop applications, hardware and kiosk integrations, and bespoke systems for problems off the beaten path.

Orian HMS: Key Capabilities

Orian HMS replaces the patchwork of spreadsheets, WhatsApp threads, paper logs and disconnected tools that most properties still rely on, bringing every part of daily operations into one cloud-based platform.



Front Desk & Guest Experience

- Visual booking calendar with one-click check-in and check-out
- Digital pre-arrival check-in from the guest's own phone
- Guest portal and room QR codes with branded invoices



Restaurant POS

- Live table floor view, kitchen tickets and running tabs
- One-tap posting of restaurant bills to the room folio
- Recipe-level stock deduction on every sale



Channels & Direct Bookings

- Channel manager for Booking.com, Agoda, Expedia and Airbnb
- Zero-commission direct booking engine for your website
- Automatic OTA reservation delivery with stop-sell control



Staff & Operations

- Staff app for every role with PIN login and shift clock
- Auto-assigned housekeeping and maintenance tasks
- Team noticeboard, leave requests and payslips on the phone



Finance & Reporting

- One-click night audit with occupancy, ADR and RevPAR
- Sri Lankan EPF and ETF payroll, calculated automatically
- Excel and PDF exports across every module



AI & Automation

- 24/7 AI receptionist over WhatsApp in the hotel's own voice
- Orian Copilot: precise answers for managers from live data
- Fully automated guest journey messaging and owner reports

10

INTEGRATED MODULES

24/7

AI GUEST RECEPTION

0%

DIRECT BOOKING
COMMISSION

1

LICENCE COVERS IT ALL

The Problem We Solve

Through direct conversations and on-site surveys with hotel owners and managers across Sri Lanka, we found a consistent gap: even properties already using a management system are working with tools that were never built for how guests and staff communicate today.



No real AI integration

Systems can record data, but they cannot answer a guest's question or handle a request without a staff member stepping in.



Shallow automation

Most "automation" is limited to basic status updates, not the communication and reporting work that actually fills a manager's day.



Operations scattered across platforms

Bookings in one tool, guest messaging on personal WhatsApp numbers, finances in spreadsheets, with no single source of truth.

Orian HMS closes this gap. A property runs its entire operation from one dashboard, while all guest-facing communication happens over WhatsApp, a channel guests already trust, through our built-in AI receptionist. No extra app. No extra habits to learn.

90%

of routine guest communication handled automatically

1

dashboard for the entire property, front desk to finance

0

extra apps for guests to download or learn

Why Oriantec



Genuine automation, not just record-keeping

Around 90% of routine guest communication and staff coordination happens without manual input.



One platform, one channel

Everything runs through Orian HMS on the operations side and WhatsApp on the guest side. No extra apps or logins.



Built for Sri Lankan properties

EPF and ETF payroll and local tax handling (service charge, VAT) are native to the system, not bolted on.



Fast, direct support

As a founder-led company, hotels working with us get direct access to the people building the product.



Low barrier to adoption

Setup takes around 30 minutes; staff training is a short PDF and a video walkthrough.



AI-native by design

Intelligence is embedded in every layer of the platform, from guest messaging to management reporting, not added as an afterthought.

The bottom line: Orian HMS is not a record system with AI sprinkled on top. It is an operations platform built around automation from day one, by a team your hotel can actually reach.

Client Engagement Model



Pricing

Monthly subscription. A base price is set by property scale, with adjustments for additional customisation. Fixed quotes, no scope-creep surprises.



Trial period

Every new property gets its first month free. Survey-partner hotels receive an extended three-month free trial.



Onboarding & setup

Cloud-based, so setup is handled by our team and typically completed the same day. No IT staff required on your side.



Training & support

A clear onboarding PDF and video walkthrough, plus direct access to our team for support after go-live.

Our process: five careful moves

STEP 01

Discover

A free strategy session on your business, goals and constraints. You leave with a sharp plan either way.

STEP 02

Design

Every screen designed and approved before a single line of production code is written.

STEP 03

Build

Modern stack, AI baked in, weekly demos. You see progress every week, no black boxes.

STEP 04

Launch

We deploy, host and monitor on managed infrastructure with 99.9% uptime.

STEP 05

Evolve

We keep shipping features and AI upgrades as your product and market grow.

One partner, end to end. Every engagement includes managed hosting, monitoring and continuous updates as standard. There are no hidden costs, no third-party hand-offs and no surprise invoices.

Our Story & Founders

Dilen has been building websites for clients since 2020, delivering more than 50 projects over the following years, experience that laid the groundwork for Orian HMS. Dineth contributed design work on a number of these projects before the two formally partnered to found Oriantec.



Dilen Sulakshana

FOUNDER · DEVELOPMENT

Dilen leads the technical development of Orian HMS and Oriantec’s other products, bringing professional industry experience from his current role at Xiteb, an IT company. He has shipped more than 50 client projects since 2020, across Sri Lanka and Australia.

Dineth Sulakshana

CO-FOUNDER · DESIGN & STRATEGY

Dineth leads the design direction of Oriantec’s products and drives the company’s marketing strategy. He is currently pursuing his studies at the Open University of Sri Lanka, and shaped the visual identity behind Orian HMS and the Oriantec brand.



Two founders, one standard. Everything Oriantec ships is designed and engineered in-house by the people whose names are on it. That is why our clients get demos every week and answers the same day.

Selected Work

Before founding Oriantec, our team had already delivered more than 50 client websites and platforms since 2020. Here are a few of them.



Unity Caring

Disability service provider in Victoria, Australia. Main site plus a dedicated staff portal.

unitycaring.com.au



Care First Logistics

Logistics company based in Sri Lanka, with fleet and service pages.

carefirstlogistics.com



Hampton Laundrette

Laundry service provider in Australia with online enquiries.

hamptonlaundrette.com.au



PebbleSand Facility Services

Facility services company operating across Australia.

pebblesand.com.au



Yash and Hass

Personal brand site for a content creator with over 500K subscribers.

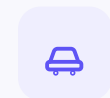
yashandhass.com



Aquacolor International

Premium tropical and freshwater fish exporter based in Sri Lanka.

aquacolorinternational.com



Quanterra

Automotive business based in Australia, with inventory showcase and enquiry flows.

quanterraauto.com.au

See them live. Every one of these projects is in production today. Live references and full walkthroughs are available on request, and we are glad to connect you directly with the clients behind them.

Let's Build Something Together

We would welcome the opportunity to give you a live demo of Orian HMS, walk through how it would work for your property, or set up a free trial.



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LOCATION

Ragama, Sri Lanka

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